Date Revised: 10/23/24



STAFF Position Description

Instructions: Complete this form for all staff positions. The form is also used to request a classification review of a currently filled position, or to update a position description with no review requested. After completion of the form, a signed copy should be given to the employee (if the position is filled), one copy forwarded to the Office of Human Resources (https://recomp@csun.edu), and the original electronic version maintained by the department. [NOTE: This form is unlocked; you will need to Ctrl + Click to open links.]

A. Action Requested							
☐ Request a New posi☐ Initiate a Classification		-	tion (Must initia	ate throu	gh online recruitr	ment,)
Requestor: Em	ployee OR 🛮 MPP Ad	dministrato	or Name:	Robert	Sheridan		
□ Update an existing p □ New Employee/Appo (Employee should be gi	•	nent of the	e position de	•	ON (no review r	eque	sted)
Name of current incumbent: (i	if filled)					Er	nployee ID #: 104469545
Or if vacant, name of previou	us incumbent: Stephany I	Rodas			'		
Classification Title: Admin An	alyst		Job Code:	1038	Grade: 2	Po	osition #: 99747061
Working Title: (optional) Employer Relations and Career	Development Specialis	t			SA Status:		empt (Job Code List)
Department ID: 10102	Department Name: As	ssoc Dean	/CEPD				Time Base: 1.0
Lead (Staff lead, if applicable) Name: Classification Title			tle:	Work	king Title:		
MPP Administrator/Department Chair (Reports To) Working Title:							
Name: Robert Sheridan	Executiv	tive Director					
Please attach an org chart, if requesting a	reorganization (current and pro	oposed) (See	e link to <u>Campus</u>	Org Ch	art)		
Is this a sensitive position as	designated by the CS	U? ⊠ Ye	s 🗆 No (S	See link to	Sensitive Pos	ition	s Table)

C. Position Purpose (Hint: Complete Section D. first and then summarize position's purpose; typically between 2 to 5 sentences)

Please briefly describe the primary function, nature, and scope of the position.

Develops and nurtures employer relations for the Career Education and Professional Development Office in the Nazarian College of Business and Economics, under the supervision and guidance of the Executive Director of Career Education and Professional Development. Identifies employers with internship and job opportunities aligned with the professional and practical experience relevant to each student's chosen career. Collaborates with employers to create strategic partnerships and specialized internship programs that lead to annually recurring placement of multiple students. Increases post-graduation job success for first-generation students from underrepresented communities as a means for building economic mobility. Ultimately, the successful candidate will devote 80% of their time and effort to external engagement with employers.

D. Major Duties

Describe each major set of responsibilities assigned to this position (typically 4 to 7) listing them in order of importance. Indicate the approximate percentage (minimum of 5% for a given major duty, with the total equaling 100%) of time spent in each area of responsibility, estimated over a year timeframe. Miscellaneous or other duties as assigned should be 5%.

Indicate duties, which are "essential functions" by checking the Essential box in the right column (15% or greater to be considered essential).

The Americans with Disabilities Act (ADA) provides that there shall not be a barrier to employment for an otherwise qualified disabled individual who is able to perform the "essential functions", which is intrinsic to the work. A function may be essential because 1) the position was established to perform the function; 2) a limited number of employees are available to perform the function; and/or 3) removing the function would fundamentally change the position. (Example: A receptionist must be able to respond to in-person, telephone and electronic inquiries).

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Description of Duties	% of Time Total = 100	Essential (Minimum 15%)
Collaborate with experienced staff to create, coordinate, and implement programs and initiatives to cultivate new relationships and partnerships with employers, and to sustain and grow existing ones. Lead and collaborate with the CEPD team to create and deliver student preparation workshops. Position and market the Nazarian College to employers, including collaboration on Nazarian College social media and events.	25	⊠
Lead and drive employer relations to increase the number of quality internship and job opportunities for Nazarian College students. Identify needs and cultivate engagement opportunities with existing employers, forging new relationships with companies, partnering with alumni, faculty, and Nazarian College departments. Develop employer sponsorship opportunities for CEPD signature program. Develop and manage all oncampus and virtual recruitment events and servicesincluding on-campus recruiting, fairs, industry mixers, site visits, Handshake job postings, and any other activities that leverage employer involvement for the career development and professional outcomes of Nazarian College students.	25	
Project a confident, expert and effective presence while representing the Nazarian College at regional and national professional organizations, including those sponsored by industry and trade organizations of employers, workforce advocates, think tanks and public and civic authorities. Meet virtually and travel as needed to employment-focused off-campus meetings, events, and conferences to establish, maintain, and enhance internship and employment opportunities for Nazarian College students.	15	⊠
Establish strategy, goals, objectives, key performance measures, and operational tactics for employer engagement related to hiring interns and employees. Design and regularly maintain data-driven analyses on the employer efficacy of existing internship programs, and champions adjustments and innovations. Prepare pertinent reports and publications; maintain accurate employer records; and, maintain statistics regarding student internship and employment tracking as well as track job market demand to assess and predict future engagement activities. Analyze employer and job description data to identify trends in soft and technical skill needs in order to create programing to advise and train students. Develop, implement, and analyze survey and satisfaction indicators for employer engagement.	15	
Increase and enhance full-time placement employment outcomes post-graduation by designing and implementing intentional, innovative a programming. Exercise equal creativity in the design, promotion and execution of strategies and techniques to improve data collection, analyses and reporting of students' first destination after graduation.	10	
Conduct and assist with special projects and activities, including outreach efforts, orientations, and other activities throughout Nazarian College	5	
Performs other duties as assigned.	5	

E. Physical and Cognitive Demands; and Environmental Conditions

Check the appropriate box for each of the following items that most accurately describes the minimum extent of the specific activity performed by this position. Based on a typical workweek.

PHYSICAL DEMANDS	Greater than 50%	Less than 50%	N/A		Greater than 50%	Less than 50%	N/A
Key Boarding and Mousing				12. Lifting or Carrying			

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Repetitive Motion of upper extremities			\boxtimes	A. Up to 10 lbs.				
3. Hearing		⊠		B. Up to 25 lbs.			⊠	
4. Sight	\boxtimes			C. Up to 50 lbs.				\boxtimes
5. Sitting		×		D. Over 50 lbs.				\boxtimes
6. Standing		\boxtimes		13. Pushing or Pulling				
7. Walking		\boxtimes		A. Up to 10 lbs.			☒	
8. Bending (from waist or neck)			\boxtimes	B. Up to 25 lbs.				\boxtimes
9. Climbing (Ladders, stairs or stools)			\boxtimes	C. Up to 50 lbs.				\boxtimes
10. Stooping, Kneeling, or Squatting			\boxtimes	D. Over 50 lbs.				\boxtimes
11. Reaching			\boxtimes					
ENVIRONMENTAL CONDITIONS	Greater than		N/A					
Inside (Typical office environment)	50%	50%						
Elevated Work (Raised platform/scaffold)			⊠					
Extreme Temperature (hot or cold)			⊠					
4. Outdoor			⊠					
5. Hazards			⊠					
J. 11828143								
F. Equipment List any special software and machines, tools, an	d equipme	nt used on						
Туре			Purp	ose and Desired Results	;			
Example A1) Lawn Mower Example B1)	Microsoft V	/ord	Exam	ole A2) Mowing grass E	Example B	2) Create	or update do	cuments
G. Training and/or Licenses; and Add (A). Training and/or Licenses: List require of the CSU Professional License Table, a justi starting the appointment.	ed and pre	ferred train	ing, licens	es or certifications. If a licens	e is requi equired" tr	raining wi	il be provid	led after
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l. Changes in Position				
Summarize the changes (including minor updates, additi	ons, and removals) that have been m	ade to the position :	since it was last rev	riewed.
J. Signatures (Print, sign and date below) EMPLOYEE (Acknowledgement of reading and receiving a copy of to	his job description)			
Employee:	Signature:		Date:	Extension:
LEADS / MPP ADMINISTRATORS (Acknowledgement t	hat the information is accurate)			
Non-MPP Lead: (if applicable)	Signature:		Date:	Extension:
4st Level MDD A Levision (Astronomy Device)	O'constant		Dete	F-4
1 st level MPP Administrator/Dept. Chair: (required)	Signature:		Date:	Extension:
Robert Sheridan	Bry In		10/02/2024	6233
2 nd level MPP Administrator: (if applicable)	Signature:		Date:	Extension:
Cathleen Fager	ox ~			
3 rd level MPP Administrator: (if applicable)	Signature:		Date:	Extension:
4 th level MPP Administrator: (if applicable)	Signature:		Date:	Extension:
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